A message from the President

My first year at the Santa Barbara Museum of Natural History proved to be both exciting and challenging. I thoroughly enjoyed immersing myself in the Museum and Sea Center and learning how they support our greater Santa Barbara community. These are special places where the community and visitors from around the world come to enjoy exhibits like Tinker Toys as well as our wonderful Museum Backyard.

This past year we hosted a variety of lectures, camps, and special events ensuring there was ‘something for everyone.’ In addition, we remained committed to our role as a guardian of regional artifacts. Our collections housed more than 3 million artifacts. Our scientists continue actively working in the research areas of Anthropology, Invertebrate Zoology, and Vertebrate Zoology.

I hope you visited the Museum and Sea Center this past year and I hope I had the opportunity to meet you.

One of the great challenges for the Museum is maintaining its relevance in the 21st century while celebrating the essence of the nearly 100 year old institution we are. Working with a terrific Board of Trustees we have developed a revitalization plan that will offer a campus renewal over the next decade. Our first steps include revitalization of the Space Sciences Program, which is nearly complete. We updated the Planetarium and Space Lab and are beginning work on the Palmer Observatory, where when complete, a state of the art telescope will be available for use by visitors. Our next step is building a new major exhibit at the Sea Center that will open this winter in time to celebrate the Sea Center’s 10th anniversary in 2015. We have started a fundraising Centennial Campaign to raise approximately $30 million to support major renovation and significant ‘refreshes’ at the Museum. We have plans for a major new exhibit in the current Marine Paleontology Halls, a completely redone Chumash exhibit, and a permanent Butterfly exhibition space. In addition, we will improve our beloved exhibits like the Mammal Hall and the Bird Habitat Hall, making them more contemporary. Expect improvements to visitor amenities, too, such as better restrooms, improved signage, and better accessibility around the site.

The support of the donors listed here, the 5,400 members, and the 212,000 visitors are what make the Museum and Sea Center possible and it is with your support that we will accomplish our campus renewal.

Thank you to everyone listed in the Annual Report and to everyone who supports the Museum.

I hope to see you at the Museum and Sea Center soon!

Sincerely,

Luke J. Swetland
President & CEO
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2013
BY THE NUMBERS

- 21,000 Visitors enjoyed the Museum and Sea Center
- 21 Number of times the Striped Skunk (most popular item) was checked out of the Nature Collection Lending Library
- 33 In-depth lectures, workshops, and field trips through Community Education providing life-long learning for almost 3000 community members.
- 202 New species of invertebrates described
- 3,500,000 Items stored in the Museum’s Collections and Research Center
- 1,180 Specimens shared with researchers worldwide
- 913 Researchers accessed the Library
- 212,000 Visitors enjoyed the Museum and Sea Center
1,139 Children participated in spring, summer and winter camps

19,795 Elementary school students participated in 36,621 School and Teacher Services programs

700 Animals live at the Sea Center

$4,832,000 Dollars raised to support inspiring a passion for our natural world

822 Volunteers provided 36,096 hours equal to 17 full time staff

54 Public shark feeding presentations

538 Tote bags distributed (saved from the landfill)

63,000 Students interacted with specimens from our Nature Collection specimen loan library

278 Pounds of trash cleaned off our adopted beach (East Beach)

5,217 Facebook Fans
Cumulative Giving

During 2013 cumulative giving to membership, the annual fund, special projects, and events totalled $4.8 million. We are grateful to those listed here for their generous support.

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Nakia Zavalla

MUSEUM DOCENTS
Rebecca Abrams
Ann Allen
Bonnie Araluce
Hebe Bartz
Sue Bergstrom
Helga Carden
Kristen Carte-Smith
Karleen Cowan
Ernestine De Soto
Patricia Forster
Bart Francis
Paddy Garcia
Elaine Gibson
George Gilmour
Anne Gonski
Janet Gripp
Kathy Harbaugh
Page Hiller-Adams
Joan Jamieson

Cherif Khoury
Shirley Kodak
Sharon Lang
Nancy Lippman
George Matthaei
Brittany McClelland
Shelley McNellis
Linda Melsher
Terri Miller
Marty Moriarty
Patrick Murphy
Paul Nay
Robert Nieder
Juliet Norris-Clay
John O’Brien
Donley Olson
Caren Paulson
Ros Perry
Betsy Roberti
Crystal Robertson
Ian Ross
Marian Rothstein
Sandy Russell
Carol Sawyer
Bob Schley
Peter Sturken
Charlotte Tyler
Daryl West
Diane Wolf

MUSEUM LEAGUE
Sue Adams
Marilyn Barr
Terry Behrens
Claire Chytilo
Mary Garton
Beverly Hanna
Mary Anne Harrison
Rosemarie Harrison
Nancy Hutterer
Shirley Kodak
Jane Litchfield
Lenore Los
Lisa Lunsford
Loyda Marquez
Maureen Masson
George McKenzie
Marilyn McRae
Liz Meinzer
Nan Mills
Anne Murray
Christine Nail
Lil Nelson
Patti Ottoboni
Nancy Pierson
Sandy Russell
Jill Vander Hoof
Jean Vroman
Randee Winitzky
Scientific Publications


Granados-Amores, Jasmin, Francisco J. Garcia-Rodríguez, F.G. Hochberg and César A. Salinas-Zavala. Taxonomy and morphology of squids in the Family Loliginidae (Cephalopoda: Myopsida) from the Pacific coast of Mexico. Journal of the Marine Biological Association, UK


James, Emma & Eric Hochberg. In Memoriam: Ida B. Geary. NPS Newsletter, 36(2): 1, 6-7 [Spring].


PRESENTATIONS AT SCIENTIFIC CONFERENCES AND WORKSHOPS


## 2013 REVENUE & EXPENSES

Condensed FINANCIAL INFORMATION amounts in thousands (000's)

### Statement of Activities  
Year ended December 31

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Support and Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Earned</td>
<td>$1,411</td>
<td>$1,604</td>
</tr>
<tr>
<td>Contributed</td>
<td>4,568</td>
<td>2,521</td>
</tr>
<tr>
<td>Investment income</td>
<td>4,984</td>
<td>4,702</td>
</tr>
<tr>
<td>Other income</td>
<td></td>
<td>68134</td>
</tr>
<tr>
<td>Revenue Centers</td>
<td>546</td>
<td>478</td>
</tr>
<tr>
<td>Loss on abandonment</td>
<td>(3,115)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>8,462</td>
<td>9,441</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>6,211</td>
<td>6,657</td>
</tr>
<tr>
<td><strong>Net Excess</strong></td>
<td>$2,251</td>
<td>$2,784</td>
</tr>
</tbody>
</table>

### Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$4,106</td>
<td>$2,543</td>
</tr>
<tr>
<td>Grants and pledges receivable</td>
<td>2,084</td>
<td>303</td>
</tr>
<tr>
<td>Other</td>
<td>185</td>
<td>215</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>6,375</td>
<td>3,062</td>
</tr>
<tr>
<td>Other Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and pledges receivable</td>
<td>400</td>
<td>150</td>
</tr>
<tr>
<td>Investments</td>
<td>40,335</td>
<td>37,937</td>
</tr>
<tr>
<td>Interests in trusts</td>
<td>6,243</td>
<td>6,429</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>13,114</td>
<td>14,723</td>
</tr>
<tr>
<td><strong>Total Other Assets</strong></td>
<td>60,093</td>
<td>59,239</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$66,469</td>
<td>$62,301</td>
</tr>
</tbody>
</table>

**LIABILITIES AND NET ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>3,442</td>
<td>1,526</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>15,367</td>
<td>16,972</td>
</tr>
<tr>
<td>Unrestricted - Board Designated</td>
<td>24,520</td>
<td>22,868</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>12,005</td>
<td>9,968</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>11,133</td>
<td>10,965</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$66,469</td>
<td>$62,301</td>
</tr>
</tbody>
</table>
2013 Operating Revenues

**EARNED REVENUES**

- **14%** Admission
- **11%** Classes, Camps, Rentals
- **8%** Membership
- **3%** Store
- **4%** Other

Total Earned Revenues: **40%**

**CONTRIBUTED REVENUES**

- **27%** Contributions and Events

Total Contributed Revenues: **27%**

**ENDOWMENT DRAW**

- **33%**

Operating Expenses

- **57%** Program Services
- **17%** Physical Plant
- **19%** Management and General
- **7%** Fundraising

Total Operating Expenses: **100%**